

SALES PROFESSIONAL

ARIZONA

Tribute Equine Nutrition is the fastest growing feed company in the US and Canada. We have done extensive competitive analysis of the products available in Arizona and the Tribute products will offer a competitive advantage (results and cost savings). We are looking for specific qualities when selecting Sales Professionals. The Tribute Team for Arizona is geared toward Equine Professionals (Vets, Animal Health Techs, Farriers, Equine Health Practitioners and Trainers/Breeders that have a high level of knowledge). The Tribute consultation process includes; the Wellness System of Body Condition Scoring, Topline Scoring, Performance/ Breeding goals and Special Conditions review. We work in partnership with the Vets and our PhD Equine Nutritionists to build programs that are customized to each horse and each individuals/ businesses budget.

Tribute offers *unique* benefits (trademarked technology) and it truly provides the power of results. It is the ***ONLY equine feed program*** that offers microencapsulated probiotics (Equi-Ferm XL) ***which survives the gastric environment and passes into the hindgut in the active form.*** The protein/ amino acid spectrum is the highest quality and all of the feeds contain chelated organic vitamins/ minerals to compliment and fill the gaps of the forage diet and prevents horses from trying to fill the nutritional gaps via dirt eating/ wood chewing, etc. The program was developed by one of the leading Equine Nutritionists in North America and many of the top horses and farms are on the program.

INTRO VIDEO

<https://www.youtube.com/watch?v=bvMXXQ0ZgRc>



EXPERTISE

<https://tributeequinenutrition.com/expertise>

Tribute Equine Nutrition offers a cost effective feed solution (*no other supplementation is required*) and the program would deliver value to your clients and your business.

In this package, you will find:

- Equine Nutrition Sales Presentation to highlight the important nutritional aspects that are addressed with the Tribute Feeds.
- Authorized Sales Professional Application

Commission

Average commission (Essential K example.) = \$225.00 commission approx. per pallet. Current price list will be provided upon approval of your application/ offer of engagement with commission per product.

FYI- Expected sales of 5-7 pallets (\$1,125- \$1,575) average per month based on volumes from other Sales Reps in other areas.

Tribute Equine Nutrition/ WW Enterprises USA Playbook provided with proven strategies to assist Sales Professionals to prospect and anchor client relationships. On-going professional leadership and coaching to support Sales Professionals and extensive marketing resources via Tribute website and social media.

Logistics:

Clients have the option of picking up *pallet quantities* only from the warehouse in Phoenix (7-10 days order required).

COSIC. LLC, 3320 N. 31ST Ave. Phoenix, AZ 85017

www.wwenterprisesusa.com



Sales Professionals can pick up pallets and store them for direct distribution to clients (for sales of less than pallet quantities). If taking custody of the product, the Sales Professional is responsible for any loss or spoilage.

NOTE: We track lots/ batches to ensure the highest level of quality and safety for Tribute clients. Tribute products are produced in *an equine feed only facility* and there is no risk of cross contamination with other livestock feeds/ banned substances. This is a major safeguard to ensure that our Tribute Clients/ Horses are protected and can compete with confidence in FEI or other sanctioned events with testing.

Payment

Payment to is be done via client credit card on file. When you set up a client account you will provide their information including name, address, phone/email and credit card information. Orders are submitted via email and invoicing is done via Quickbooks. Sales Professionals submit monthly reporting for commission payout.

Marketing Material/ Signage:

We will provide corporate approved signage for your location or vehicle.

We will also send you a Sales Binder, which will include sales tools and feed information sheets.

You will be listed as a Sales Professional on our website and your contact information provided.

www.wwenterprisesusa.com

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Website/ Social Media Marketing

Tribute Equine Nutrition

WEB: www.tributeequinenutrition.com

TWITTER: @TributeEquine

FACEBOOK: <https://www.facebook.com/TributeEquineNutrition/>

We look forward to discussing how Tribute Equine Nutrition can help you enhance your revenue and offer clients **THE POWER OF RESULTS!**

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